

# COMMENTARY

May 2006

A PUBLICATION BY THE WARREN COUNTY REGIONAL CHAMBER OF COMMERCE

## WARREN COUNTY REGIONAL CHAMBER OF COMMERCE

### ANNUAL GOLF THING & SUMMER GOLF SERIES THIRD THURSDAY

#### SPECIAL POINTS OF INTEREST

LEADERSHIP WARREN GRADUATION 2006

MEMBER SPOTLIGHT  
*Charles Wiedemann, DDS*

MEMBERS IN THE NEWS  
*DARCC of Warren County*  
*Washington BID*  
*Heath Village*

*WC Communities Against Tobacco*

#### MULTI - CHAMBER NETWORKING

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**SAVE THE DATES**  
**7th Annual Golf Thing & Summer Golf Series**

**Golf Thing**  
**Minebrook Golf Club**  
**Monday, August 14, 2006**  
**12 noon Shotgun Start**

**Be on Par with Third Thursday**

**Hawk Pointe - May 18th**  
Pitch-Putt-Drive

**Architects Golf Club - July 20th**  
9 hole round - TWICE THE FUN IN HALF THE TIME

**Water Gap Country Club - September 21st**  
9 hole round - TWICE THE FUN IN HALF THE TIME

Golf will be held from 2 pm - 5 pm. Networking will take place from 5 pm - 7 pm.  
**Register for all four events in advance of the season, and tee-off at a discounted rate.**

*For more information call the Chamber Office 908.835.9200 or [www.warrencountychamber.org](http://www.warrencountychamber.org)*

Register for all four events by May 15th and pay only **\$175.00**.

Retail value is \$250.00, a \$75.00 savings.

Play the "Golf Thing" and one other venue of your choice for **\$130.00**.

Contact the Chamber to reserve your individual or group space.

Sponsorships and tee signs are now available.

### maximum impact

A LIVE Simulcast Event  
Friday May 5, 2006  
9:00 am - 5:00 pm

Grace Christian Fellowship  
76 Belvidere Avenue  
Oxford, NJ

[www.maximumimpact.com/mis](http://www.maximumimpact.com/mis)

## 2006 BOARD OF DIRECTORS

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## CHAMBER STAFF

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*President/CEO*

Jennifer Tavormina

*Director of Marketing and Communications*

Jody Dodge

*Executive Assistant*

Ph: 908-835-9200 Fx: 908-835-9296

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[www.warrencountychamber.org](http://www.warrencountychamber.org)Robert L. Goltz, Publisher  
Jennifer Tavormina, Editor*Produced by Warren County Regional Chamber of Commerce*

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## CHAMBER NEWS

## PRESIDENT'S MESSAGE

Challenges. In business and industry, each of us has challenges to face and mountains to climb. The key to overcoming these challenges is having a positive, pro-active approach and building a network of people and resources to help lift you to the next level.

The Warren County Regional Chamber of Commerce has been building our network and resources to develop a strong business climate for Warren County and the State of New Jersey. Our network begins with you, our members, who bring to the table their expertise skill and knowledge of the workings within our municipalities and the county. As a state with a strong "Home Rule" government, our members have assisted the Chamber and their fellow members through planning board meetings, local ordinance issues and building relationships with other businesses that have made all the business community more productive and profitable.

The Chamber has also built relationships with various legislators, state agencies and business organizations that are assisting us in overcoming the challenges our businesses are facing. One such organization is the Platform for Progress, a coalition of New Jersey businesses and organizations working in partnership with the New Jersey Chamber of Commerce. The coalition is dedicated to bringing solutions to long-term challenges our state is facing in six key areas; Economic Development, Education, Environment, Government Reform, Health Care and Transportation.



**ROBERT L. GOLTZ** - *Chamber President & CEO*

We are excited to be a part of this organization and have plans on being actively involved in working with the other Platform for Progress members in creating a stronger New Jersey. I want to encourage you, to review their website, [www.platformforprogress.com](http://www.platformforprogress.com), and let us know the issues that are most important to you as a business leader.

The Chamber's Government and Legislative Affairs Committee has been working on issues regarding state and national legislation. We believe the voice of the business community in Warren County needs to be heard. I want to thank those who are active on that committee for the work they are doing for Warren County and encourage others to assist in building a strong business climate for today and the future.

Focused on the Future of Businesses in Warren County,

## 2006 FLAVOR OF WARREN



All photos courtesy of  
(c) Cathy Miller 2006

# Multi-Chamber of Commerce Networking Luncheon

Wednesday, May 17, 2006

Come network with other local Chambers of Commerce to expand your business.

Location: Rossi's/Day's Inn  
1691 Route 46 West Ledgewood, NJ  
(973) 426-0060

Time: Doors open at 11:30 AM  
Meeting officially starting at 12:00 PM  
Price: \$20 per person

A buffet luncheon will be served:

*Please reserve your seat ASAP with your Chamber and why not bring a friend to show how they how the Chamber can help their business.*

*(909) 835-9200*

## UPCOMING EVENTS MAY 2006

This month we will hold our monthly **AM Biz** morning networking session at Warren County Community College, 475 Rt. 57 West, Washington. AM Biz will be held on Friday morning, May 5th. Each month this event begins at 7:15 am. This event is FREE to members. Non-members can utilize a one-time free pass.

Our monthly **BUSINESS OVER BREAKFAST** series will be held on Wednesday, May 10th at The Stardust Diner, 28 Rt. 46 in Hackettstown. The topic will be "Three keys for improving profitability now" w/ Peter Fournier. Peter has been successful in making good leaders better and achieving measurable improvement in business performance for industries.

This event costs \$15.00 for members and \$20.00 for non-members. A breakfast is included in the price. Time 7:45 a.m. - 9:00 a.m.

**THIRD THURSDAY**, our monthly after hour's social and networking event, will be held on May 18th at Hawk Pointe, 294 State Rt. 31 South in Washington in conjunction with our first of the season mini - golf outing, Putt-Pitch-Drive. The networking part of this highly anticipated event will run from from 5:00 pm to 7:00 pm and is FREE! This event is sponsored in part by Wells Fargo.

The monthly series **SECRETS OF SUCCESS** luncheon will be held this month on Wednesday, May 24th at the Sports Scene Restaurant, 234 Rte 31 North in Washington. Presenter Brian Kathenes, President of Progressive Business Concepts, Inc. will speak on "How To Get Almost Free Advertising." This will teach you about no cost and low cost promotional and publicity ideas you can instantly use. This event costs \$20.00 for members and \$25.00 for non-members. Time 11:45 am - 1:00 p.m. A lunch is included in the price.

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## MEMBERS IN THE NEWS - DARCC OF WARREN COUNTY

The Domestic Abuse and Rape Crisis Center of Warren County has announced that Pam Farago is its new Executive Director.

"We are so pleased to have Pam with us," said Casey Raffa, president of the Board of Directors. "Not only does Pam have many years of management and marketing experience in the corporate world, but has also spent the last six years in the fundraising end of the non-profit world. We firmly

believe that her experience and knowledge, along with her delightful outgoing personality, will be a very positive development to our organization."

Farago most recently was the Regional Director for the American Heart Association. From 2001-2004, she was the Director of Special Events for the American Cancer Society. In 2004, Farago was named the Non-Profit Person of the Year by the Morris County Chamber of Commerce.

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## MEMBERS IN THE NEWS - WASHINGTON BID

The Washington Business Improvement District is excitedly making plans for the Second Annual "Festival in the Borough" music and street fair on Saturday, July 22.

Buoyed by last year's incredible success, this year's Festival promises to be bigger and better. The "Festival in the Borough" has quickly become the WBID's premier event in the region. New this year will be the Hackettstown Regional Medical Center Family Fun Area, featuring a host of children's entertainment and activities.

Beginning at 11 a.m. and continuing through the evening, the "Festival in the Borough" is expected to draw 10,000 or more visitors.

Vendors are welcome to apply for the festival. If you are interested in being a vendor, would like to be considered as a festival volunteer, or want further information about sponsorship packages, please contact the WBID office, (908) 689-4800.

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## MEMBERS IN THE NEWS - HEATH VILLAGE ~ OPEN HOUSE ~ SATURDAY MAY 20TH

Heath Village Retirement Community in Washington Township, Morris County is hosting an Open House on Saturday, May 20th from 1:00 p.m. to 4:00 p.m. Festivities will include tours, musical entertainment,

refreshments, raffle prizes and valuable information from Heath Village Resident Groups and Organizations. For more information, please call Hope Graziani, Community Relations Coordinator at (908) 684-5006.

## MEMBERS IN THE NEWS - WARREN COUNTY COMMUNITIES AGAINST TOBACCO

The Warren County Communities Against Tobacco (CAT) Coalition provides free resource material and services to help businesses get ready to go smoke-free.

The CAT Coalition is available to help businesses develop smoke-free policies for their workplaces. "We offer workshops and roundtables on establishing smoke-free policies, not only for their patrons, but also for their staff," Goeke said. The Coalition is sponsored by Community Prevention Resources, Inc., a non-profit alcohol, tobacco and other

drug prevention agency.

Additionally, the Coalition has free brochures for businesses to offer their employees who would like to quit smoking, with topics ranging from "How to Quit without Gaining Weight" to free cessation resources, such as the New Jersey "QuitLine and QuitNet."

For free resources, policy consultations, or more information about tobacco prevention programs, contact Christopher Goeke, Warren County CAT Coordinator, at (908) 835-1800 x14.

## MEMBER SPOTLIGHT

CHARLES L. WIEDEMANN, DDS

Nervous about the dentist? Thousands of people like you return year after year to Dr. Charles Wiedemann and his staff, Theresa, Eva, and Lee. Gentle and caring, they "cater to cowards" and they can help you to overcome your fears. At long last you can feel much more comfortable about dental care, and you can even get the great smile you've dreamed about.



The office of Dr. Wiedemann (say "weed-a-min") in Hackettstown, is next to the Shell station on the Main Street extension known as Mill Street. Call for information and an appointment. (908) 852.0880.

## WELCOME NEW MEMBERS

**AAA CHIROPRACTIC**  
*Dr. Demetrios Kydonieus*  
 40 East Washington Avenue  
 Washington, NJ 07882  
 (908) 689-5499  
 (HEALTH CARE & CHIROPRACTIC)  
 drd@drdak.com

**HAMPTON FLOORING**  
*Drew Sigafos*  
 1 East Washington Avenue  
 Washington, NJ 07882  
 (908) 689-1077  
 (FLOOR COVERING)  
 info@hamptonflooring.com  
 www.hamptonflooring.com

**ARCHITECTS GOLF CLUB**  
*Christine Goett*  
 700 Strykers Road  
 Phillipsburg, NJ 08865  
 (908) 213-3080  
 (RECREATION & FITNESS)  
 christine.architects@yahoo.com  
 www.thearchitectsclub.com

**KINNEMAN MOVING & STORAGE**  
*Craig Schardt*  
 35 Brown Street  
 Washington, NJ 07882  
 (908) 689-0004  
 (MOVERS)  
 kinnemanmoving@verizon.net  
 www.kinneman.com

**COMPASSIONATE CARE HOSPICE**  
*Ginny Montella*  
 140 Littleton Road  
 Parsippany, NJ 07054  
 (888) 898-8989  
 (HEALTH CARE & HOSPICE)  
 gmontella@cchnet.net

**R. SEELAUS & Co.**  
*Joseph Felicetti*  
 25 DeForest Avenue Ste. 102  
 Summit, NJ 07901  
 (800) 922-0584  
 (FINANCIAL INVESTMENT SERVICES)  
 jfelicetti@rseelaus.com  
 www.rseelaus.com

**CONTOURS EXPRESS**  
*Jeanne Marshall*  
 1885 Route 57  
 Hackettstown, NJ 07840  
 (908) 852-7979  
 (RECREATION & FITNESS)  
 contoursexpressofmh@verizon.net

**NORWESCAP  
 Food Bank**

**1st Annual  
 Sort-a-Thon**

*Recognition of National  
 Hunger Awareness Day*

**June 6, 2006**

908.454.4322  
 foodbank@norwescap.org

## LEADERSHIP WARREN - GRADUATION 2006

The third Class of Leadership Warren will graduate on May 25, 2006 at the Comfort Inn in Mansfield, amidst family members and members of the Leadership Warren Board of Trustees who first formed the program over three years ago.

The program will include remarks by Leadership Warren Chairperson, Dr. Bryon Grigsby, Vice President for Strategic Implementation & Professional Programs at Centenary College.

Under the direction of Chamber President Robert Goltz, the Warren County Regional Chamber of Commerce presents Leadership Warren as a program for select individuals who have a deep commitment to the community, who have achieved high levels of leadership in their centers of influence, and who are likely to assume greater responsibility in the future. An intensive ten-month program, LEADERSHIP WARREN is modeled in the tradition of 500 community leadership development programs nationwide. After graduating from this program, participants return to their individual organizations and businesses to strengthen and enhance the overall development of their business environment and community.

The following individuals completed the ten month program and now become the third Leadership Warren alumni class: Jennifer Tavormina, Warren County Regional Chamber of Commerce; Tom Duhamel, WRNJ Radio; Laura Vaccaro, Warren County Community College; Steve McHugh, Centenary College; Ron Bays, Centenary College; and Shawn Buskirk, Warren County Division of Human Services.

Applications are currently being accepted for the fourth Leadership Warren class slated to begin in September. For more information on the program, contact the Chamber at 908-835-9200 or visit their website, [www.warrencounty-chamber.org](http://www.warrencounty-chamber.org).

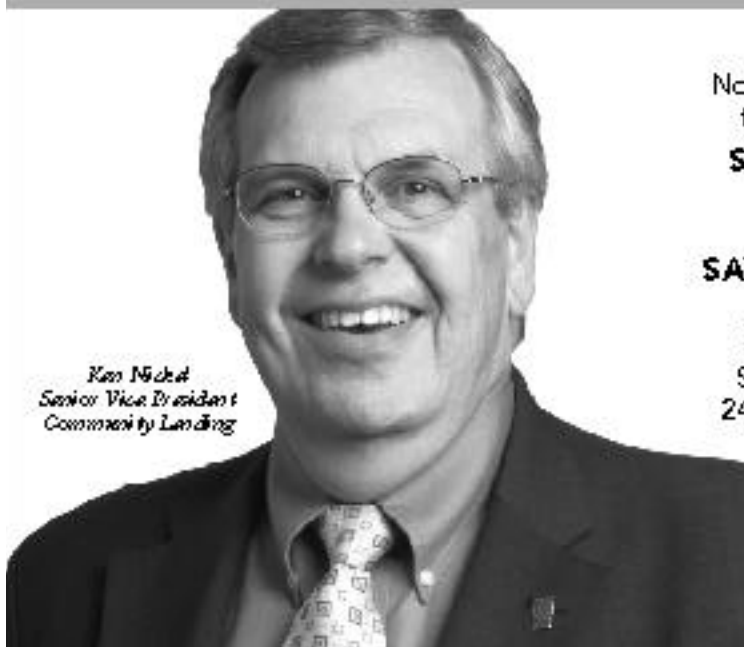
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# business friendly



*Ken Nickel  
Senior Vice President  
Community Lending*

### FREE...Small Business Checking

No minimum daily balance requirement or maintenance fees for the 1st year and then only a \$4.99 minimum balance.

### SAVE TIME...with our Perfect Switch<sup>SM</sup> Service

Ready to change banks, but can't take the hassle?  
We'll do the work for you.

### SAVE \$...when you apply for our Business EZ-Line

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24 hours a day... 7 days a week, for details and application.

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# “Work the Pond” NETWORKING CRUISE

upon Carnival Cruise Line’s Victory Ship

August 21 - 26, 2006



New York to Halifax

Monday	New York	Departure 5pm
Tuesday	Fun Day at Sea	
Wednesday	Saint John, New Brunswick (Seminar with Darcy Rezac - 10 am - 1 pm) (Networking, St John Board of Trade)	8 am - 4 pm
Thursday	Halifax, Nova Scotia (Metropolitan Halifax Chamber of Commerce Tour)	9 am - 6 pm
Friday	Fun Day at Sea	
Saturday	New York	Arrival 8 am



**Darcy Rezac:** Author of *“The Frog and Prince: Secrets of Positive Networking to Change Your Life”* and *“Work the Pond: Use the Power of Positive Networking to Leap Forward in Work and Life”*.

Oceanview Cabin \$1099 / Balcony Cabin \$1199.  
 Price based on double occupancy. Price includes cruise, transportation to ship, portage, meals, on board entertainment, all taxes, gratuities, port charges, speaker, and insurance.  
 Call for pricing for inside cabins, triple and quads.  
 Deposit \$500.00 - final payment due June 15, 2006.  
 Call to reserve: 908.852.7081. Space is LIMITED!

**In addition, there will be networking events and personal coaching available throughout the ship.**



Skyland World Travel

NORTH ESSEX



CHAMBER OF COMMERCE

“In Business For Business”

WARREN COUNTY REGIONAL  
CHAMBER OF COMMERCE



WARREN COUNTY REGIONAL  
CHAMBER OF COMMERCE

10 Brass Castle Road  
Washington, NJ 07882

Phone: 908.835.9200

Fax: 908.835.9296







Email: info@warrencountychamber.org

**WE'RE ON THE WEB**

**WWW.WARRENCOUNTYCHAMBER.ORG**

FOCUSED ON THE FUTURE OF WARREN COUNTY BUSINESSES

# May 2006

SUN	MON	TUE	WED	THU	FRI	SAT
	1	2	3	4	5 	6
7	8	9	10 	11	12	13
14	15	16	17	18 	19	20
21	22	23	24 	25 	26	27
28	29 	30	31			

## SCHEDULE OF EVENTS

5/5/06 - **AM Biz Networking**  
7:15 am - 8:30 am at Warren County  
Community College in Washington.

5/10/06 - **Business Over Breakfast**  
7:45 am at The Stardust Diner,  
Hackettstown.

5/18/06 - **Third Thursday & Golf Series** -  
2:00 pm: Golf - 5:00 pm: Networking  
Hawk Pointe, Washington.

5/24/06 - **Secret of Success Luncheon**  
11:45 am - 1:00 pm at Sports Scene  
Restaurant, Washington.

5/25/06 - **LEADERSHIP WARREN  
Graduation**  
6:00 pm at The Comfort Inn, Mansfield.

5/29/06 - **Memorial Day**